



Commercial Sales Representative – Southeast USA

QuickFrames USA, Mesa AZ

Employment Type: **Full-Time**

Compensation: **Base Plus Commission** (depends on experience)

QuickFrames USA is searching for an exceptional **commercial sales representative** to join our team. This addition to our team is a permanent position due to the growth we are experiencing.

QuickFrames, our flagship product, eliminates many of the construction-coordination problems surrounding the locations and sizes of roof penetrations and rooftop equipment supports in commercial (non-residential) buildings. Our patented bolt-on, adjustable support framing system eliminates the need for detailing of roof openings, allows for in-field adjustability to account for differences between plans and as-builts, requires no welding to install, and is designed to be installed after the roof decking has been installed. QuickFrames has no meaningful competition in the US or Canada and they are used both in new construction as well as tenant improvement/remodeling projects. We manufacture our products at our Mesa, Arizona facility using only **American-made steel**. Our sterling reputation for quality and responsiveness is second to none.

As a **QuickFrames USA commercial sales representative**, you must be self-motivated with exceptional sales and consultative skills to build a long-lasting career with our organization. You also must have the ability to interface with fabricators, erectors, structural engineers, and contractors for the express purpose of building professional long-term relationships, facilitating the sales bidding process for upcoming projects, and securing new business.

Job Requirements

- Five years of experience in sales in the commercial construction industry (preferably steel decking, steel joists, structural nuts and bolts, or steel fabrication/erection)
- Existing relationships with fabricators, erectors, structural engineers, and/or contractors with the territory to which the candidate is applying
- Experience in the bidding of commercial projects
- Understanding and awareness of the regional construction and law regulations
- Knowledge of construction and engineering methods, equipment, and technology
- Ability to read construction documents, use personal computers, and use industry software such as BlueBeam
- Strong organizational and communication skills
- Must be a team player and results oriented

Training

We provide our team members training to ensure they get the best opportunity to succeed.

If you are interested in earning an **above average income** and have what it takes, submit your resume and cover letter to Sales@quickframes.us today. We are interested in filling this position immediately.

For more information about QuickFrames USA, we encourage you to visit our corporate website at:

www.quickframes.us.